



# KILOWS

Lightning-Fast EV Charging Network

# EV Charging Challenge



**KILOWS** Experience

**Lightning-Fast EV**

**Charge**

# Kilows Proposed Solution

Modular Architecture

Battery Energy Storage

Automaker Integration



Rapidly Deployable

Lightning-Fast EV Charge

Reliable

Renewable Charging

Minimal Grid Impact

Off-peak energy

# Deployed Where Needed

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Interstate freeway exits

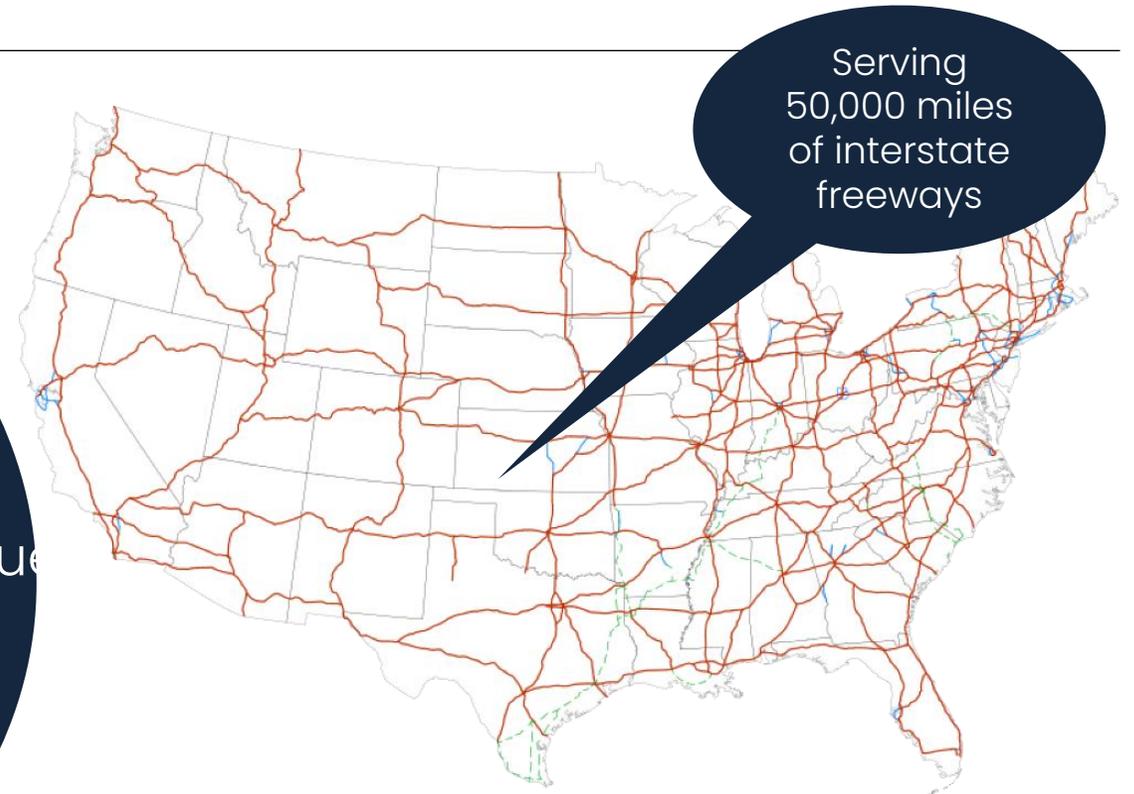
Popular destinations:

- Regional airports
- Stadiums and entertainment venues
- National parks and major resorts
- Casinos and tribal lands
- Major regional shopping centers

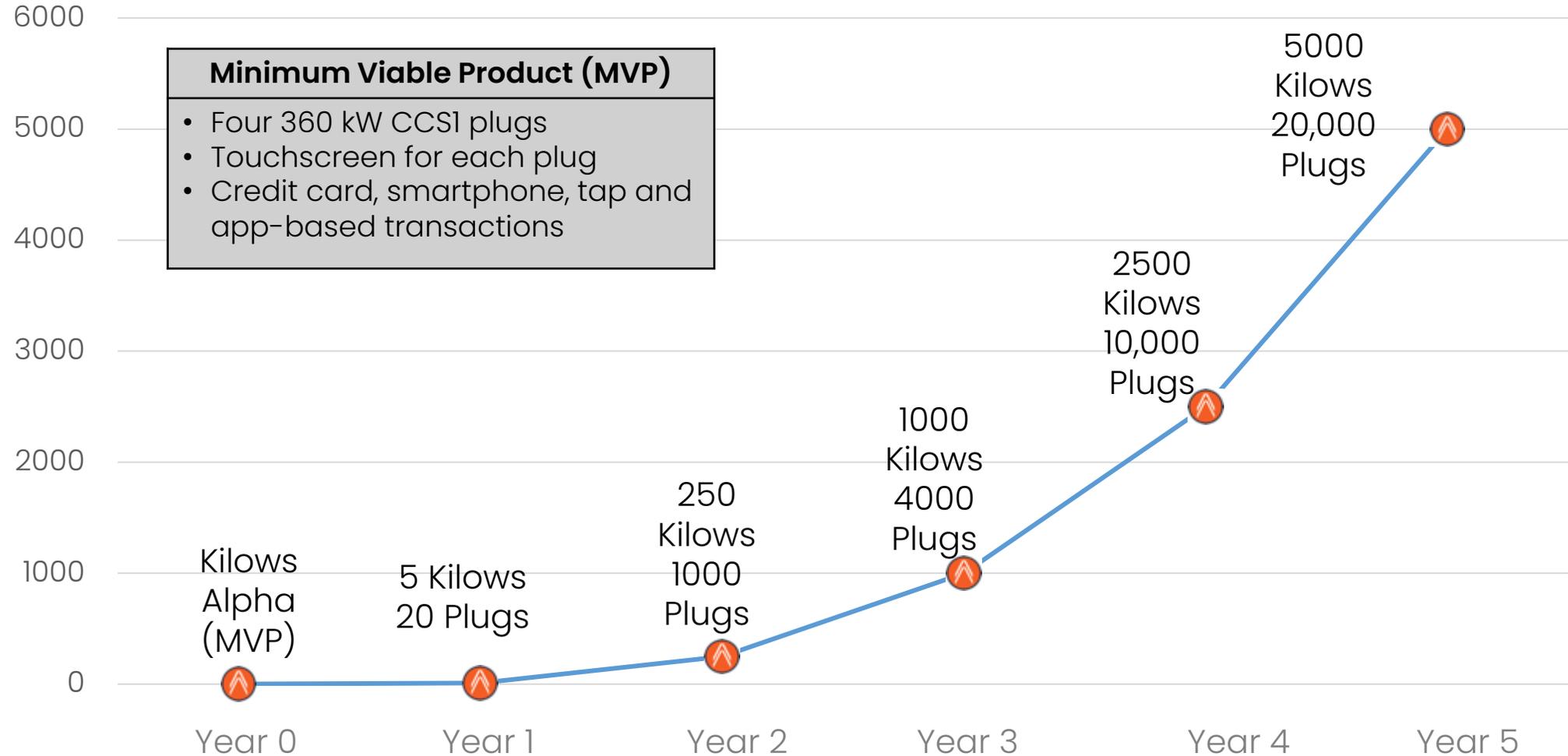
5,000 Kilows  
stations 20,000  
charge plugs

Approximately  
50 miles apart

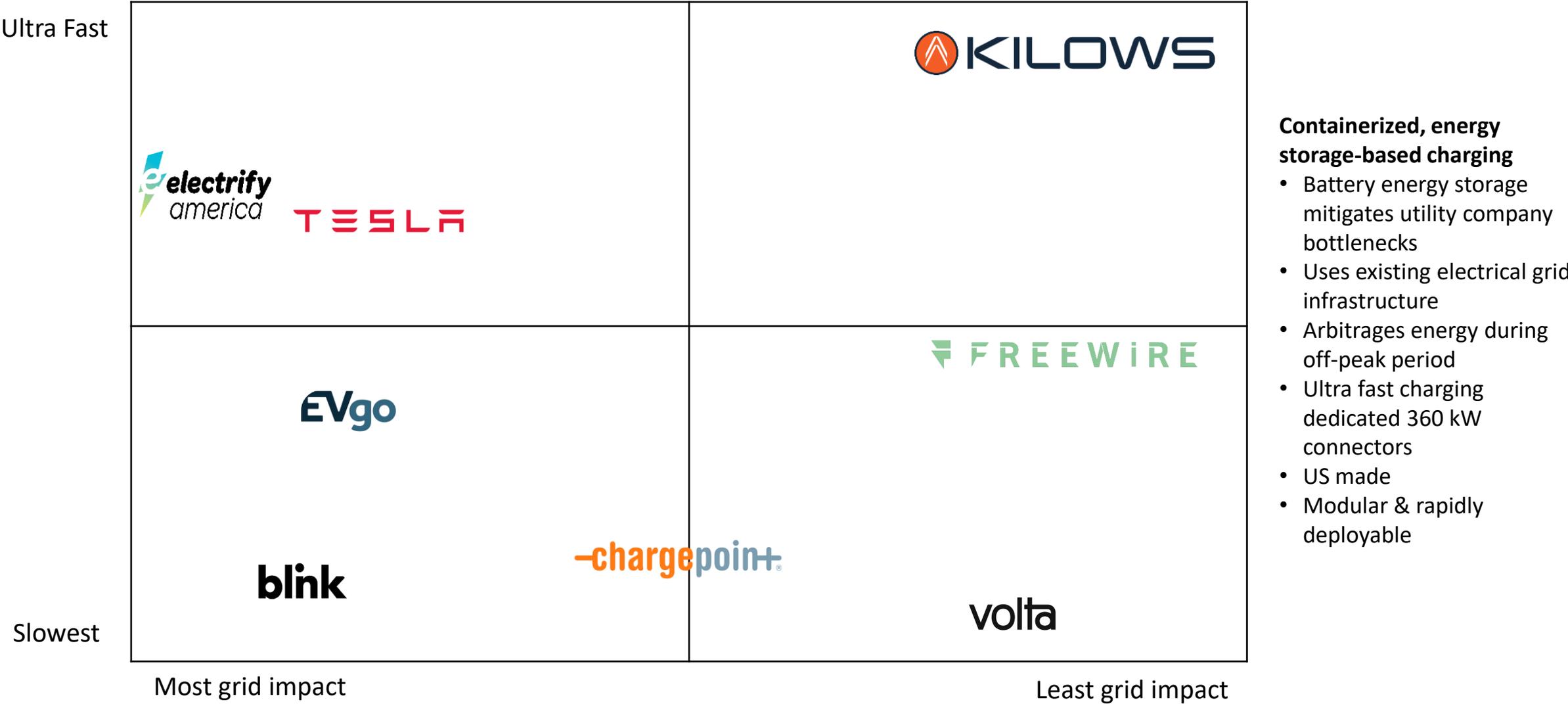
**Interstates**  
Alternative Fuel  
Corridors



# Kilows Network Timeline



# Competitive Positioning



- Containerized, energy storage-based charging**
- Battery energy storage mitigates utility company bottlenecks
  - Uses existing electrical grid infrastructure
  - Arbitrages energy during off-peak period
  - Ultra fast charging dedicated 360 kW connectors
  - US made
  - Modular & rapidly deployable

# Revenue starts with charging income – then expands with partner fees

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**CONSUMER REVENUE :**  
Guest EV charging transactions

**BUSINESS REVENUE:**  
Automaker membership, fleets services & contracts with local utilities

## Guest Transactions

- Guaranteed lightning-fast charging
- Retail rate

## Memberships

- Guaranteed ultra fast charging
- Member rate
- Reserved plugs

## Automakers

- Monthly network membership fee
- One-time setup fee
- Annual maintenance

## Local Utilities

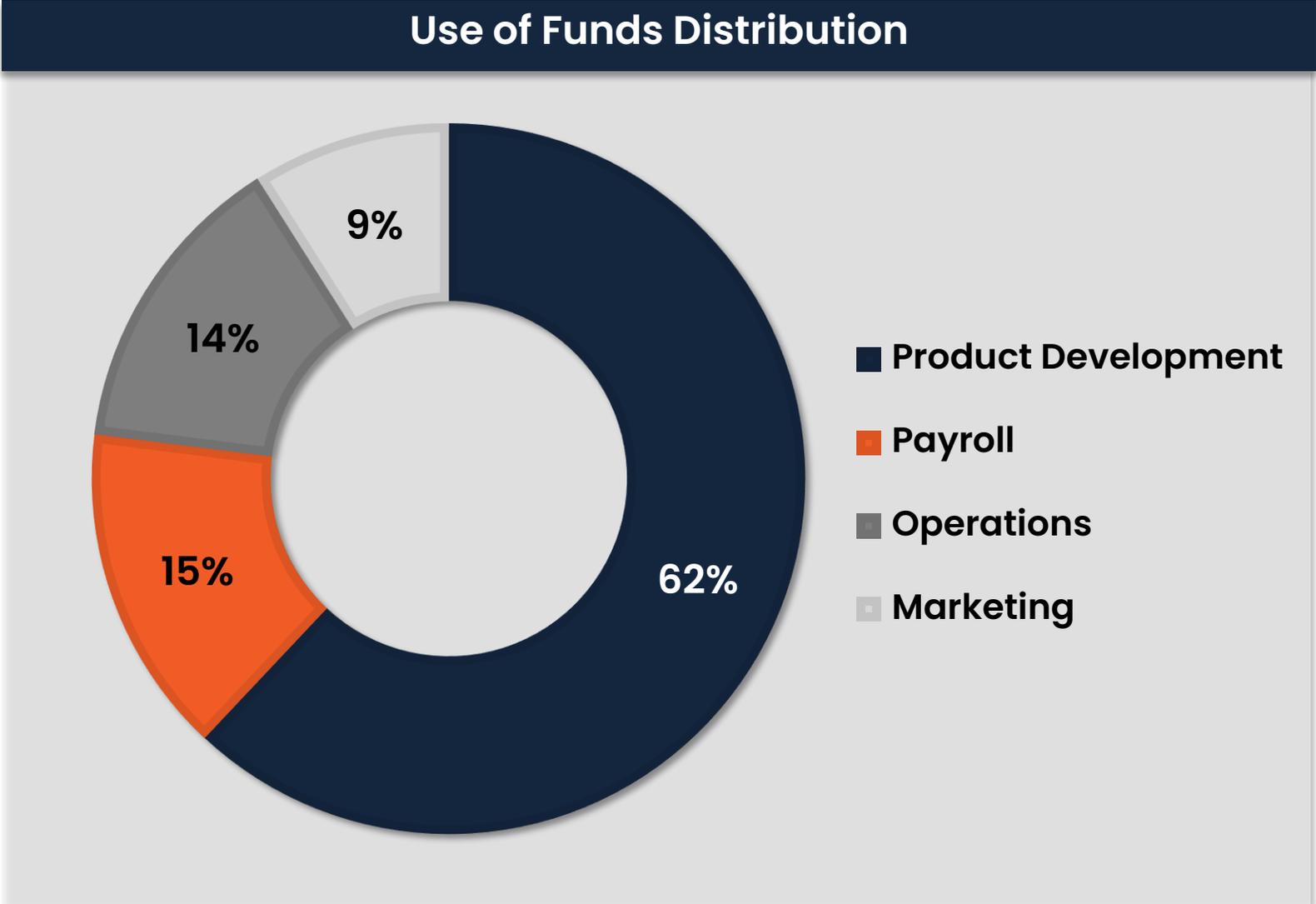
- Annual contract fees
- Utilization \$/kWh
- Emergencies (FEMA)

## Other

- Rental car
  - Govt & military
  - Commercial
  - Special events
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# Capital Raise

## Use of Funds Distribution



**\$8M SAFE**  
at a 20% discount to Series A

# Management Team

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**John Strisower**  
**Executive**

- 35-year successful serial entrepreneur
- 12 US patents
- Network engineer
- BS computer science
- Instrument, multi-engine, land and seaplane pilot



**Jay Powers**  
**Operations**

- 30-year seed/early VC and private equity investment
- 10-year aerospace manufacturing
- 2-year Andersen Consulting
- MBA Operations Management



**Kris Allan**  
**Revenue**

- 30-year exec leader building high performance teams
- Retail, commercial real estate and services
- 22-year GM Nordstrom
- BA Business
- Avid adventurer & triathlete



**Stephen Clarke**  
**Technology**

- Founder/Co-Founder & CEO for 4 different renewable energy and battery businesses
- 9-year aerospace manufacturing
- Ph.D. and MBA



**Brian Donaldson**  
**Strategy**

- 35-year high technology executive
- Product, channel, & go-to-market strategy
- Software, Hardware, Professional Services industries
- MBA



**Russell Mix**  
**Finance & Legal**

- Public and private C-level executive
  - Law, finance, M&A, and business development
  - Software development, sales & SaaS
  - J.D.
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# Risk Factors

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An investment in the Shares involves a number of risks. You should carefully consider the following risks and other information in this Memorandum and information contained in the Subscription Agreement before purchasing the Shares. This investment is highly speculative and you may lose all or a part of your investment.

## **Risks Related to the Company's Operations and Industry:**

- Our risk management efforts may not be effective which could result in unforeseen losses.
- We are exposed to the risk of natural disasters, unusual weather conditions, pandemic outbreaks, political events, war and terrorism that could disrupt business and result in lower sales, increased operating costs and capital expenditures.
- We are susceptible to adverse economic conditions.
- We rely and expect to rely on a combination of confidentiality, assignment, and license agreements with our employees, consultants, and third parties with whom we have relationships, as well as intellectual property laws to protect our proprietary rights.
- Security breaches and improper access to or disclosure of our data or user data, or other hacking and phishing attacks on our systems, could harm our reputation and adversely affect our business.
- The Company is obligated to pay certain fees and expenses.
- The Company has a limited operating history, which makes it hard to evaluate its ability to generate revenue through operations.
- We may not be able to raise additional funds if and when needed.
- To the extent that we seek to expand our operations and increase our reserves through acquisitions, we may experience issues in executing acquisitions or integrating acquired operations.

# Risk Factors

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## Risks Related to the Company and our Business:

- The Company may experience fluctuations in its quarterly results.
- Our financial condition and results of operation will depend on our ability to manage future growth effectively.
- Regulatory, legal and tax changes may adversely affect the Company.
- The Company is undertaking this Offering pursuant to a private offering exemption.
- There will exist recourse to the Company's assets.
- General economic conditions and recent events may affect the Company and its operations.
- Negative publicity could adversely affect our business and operating results.
- We may fail to implement our business plan.
- There may be unanticipated obstacles to the execution of the Company's business model.
- Management has broad discretion as to the use of proceeds.
- The Company's results are dependent on successful initiatives and acceptance by customers of the Company's products and services.
- Our operations overall may be impaired by the Coronavirus pandemic.
- Declining economic conditions could negatively impact our business.
- We expect that the Covid 19 /Coronavirus pandemic may materially impact our ability to move forward with our intended operations within the intended timeline.
- The Company is not profitable, has historically operated at a loss, and expects to continue to operate at a loss for the foreseeable future.
- There exists an inability to accurately forecast future revenue and growth.
- The Company operates in a highly competitive industry.
- The Company is dependent on current management and on our key personnel.
- We have a limited operating history and thus are subject to risks of business development.

# Risk Factors

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## Risks Related to this Offering and the Shares:

- The offering price of the Shares has been determined arbitrarily.
- If the Company ceases operations the Shares will have limited or no value or use.
- There is a risk of uninsured losses.
- There is no assurance that purchasers of the Shares will receive a return on their investment.
- Investors may lack information for monitoring their investment.
- The Shares have no material history.
- Investing in private placements is risky.
- There may be adverse tax consequences for Investors upon certain future events.
- Prospective Investors must undertake their own due diligence.
- You have no ability to withdraw from your investment.
- While the stockholders have a right to vote thereon, the Board and the officers they designate will make all management decisions.
- If the Shares ever become transferable, such transactions may be irreversible, and, accordingly, losses due to fraudulent or accidental transactions may not be recoverable.
- Investors should expect to hold their Shares for an indefinite period of time.
- There is no public market for the Shares, so Investors may be unable to dispose of their investment.

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This presentation contains certain statements that may include 'forward looking statements' within the meaning of federal securities laws. All statements, other than statements of historical facts, included herein are 'forward-looking statements.' Although the Company believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in the Company's periodic reports that are filed with and available from the Securities and Exchange Commission. All forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by these factors. Other than as required under the securities laws, the Company does not assume a duty to update these forward-looking statements. The financial information and data contained in this presentation is unaudited and does not conform to the Securities and Exchange Commission's Regulation S-X. This presentation includes certain estimated financial information and forecasts that are not derived in accordance with generally accepted accounting principles (GAAP), and which may be deemed to be non-GAAP financial measures within the meaning of Registration G promulgated by the Securities and Exchange Commission. The Recipient acknowledges that US securities laws prohibit any Person who has received from an issuer any material, non-public information from purchasing or selling securities of such issuer or from communicating such information to any other Person under circumstances in which it is reasonably foreseeable that such Person is likely to purchase or sell such securities

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# For Additional Information



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